

FACE THE FUTURE WITH CONFIDENCE



Business & Finance Symposium

Melbourne | 14 March 2018



PROGRAM

Time	Topic	Speaker
8:15am	REGISTRATION AND INTRODUCTIONS	
8:50am	Welcome	Jason Croall, RSM
9:00am	Future of work: How innovation will transform our working environment	Andrew Sykes, RSM
9:45am	Building high performing teams in the future	Paul Burns, SAS Commander & Australian Target Systems Pty Ltd Rodney Eade, AFL coach, Culture & Change leader/facilitator
10:45am	MORNING TEA	
11:15am	BREAK OUT SESSIONS	
2 x 30 minute sessions	Group one – Cyber & Fraud update Elliott Brink & Pat Munoz, RSM	
	Group two – Strategy for growing your business Mike Boyle, Banjar Group	
	Group three – Managing sales and pipeline in the future Serge Romano, Leverage Sales coach	
	Group four – The challenge of leading high performing teams Paul Burns, SAS Commander & Australian Target Systems Pty Ltd	
	Group five – Culture & Change Rodney Eade, AFL coach, Culture & Change leader/facilitator	
12:30pm	LUNCH – NETWORKING AND RSM DIVISION INTRODUCTIONS	
1:45pm	Tax and Corporate Finance update	Tony Fulton and Glyn Yates, RSM
2:30pm	The future of leadership and adapting for success	Matina Jewell, International keynote speaker and facilitator
3:30pm	CLOSE	



Date:

Wednesday 14 March 2018

Time:

8:15am Registration

3:30pm Close

Venue:

Olympic Room, MCG
Gate 3, Level 2, Brunton Ave
East Melbourne

Cost:

Complimentary

4.5 HOURS CPD

MEET THE SPEAKERS

Key topics of the day

Future of work: How innovation will transform our working environment – Andrew Sykes, RSM

There is an overall acceptance that technology is a critical and indispensable tool in today's business climate, and most are investing in various types of technology. The productivity gains available abound through the adoption of a large range of applications that can make a world of difference. Concepts like the human cloud, work-life blend, AI and co-working are also set to impact in the not too distant future. Doing nothing in the technology space is no longer an option but what can you do today to ensure you remain relevant in the business world of tomorrow?

Building high performing teams in the future – Paul Burns, SAS Commander & ATO and Rodney Eade, AFL coach, Culture & Change leader

Paul will outline strategies that will inspire and motivate staff and create a high performing staff environment. His proven techniques at the most elite training and development level, provide a valuable and fascinating insight into successful team building. Change is accelerating and for leaders and teams, it is now business as usual. However, too often changes are ignored or poorly managed. Rodney will assist you in navigating change. What if you could navigate change to achieve business success and transformation that lasts?

Cyber and Fraud update – Elliott Brink and Pat Munoz, RSM

Elliott will discuss the ever changing landscape of cyber security threats and what organisations are doing to manage these threats. In particular, Elliott will look at the impact of the Notifiable Breach Scheme which comes into full force from 22 February 2018 and how it will impact the way organisations look at security. Pat will focus on fraud, bribery and corruption risk mitigation and will cover what boards and senior business and finance executives need to know and what are the hot topics?

Strategy for growing your business – Mike Boyle, Banjar Group

This session will focus on the key strategies to grow your sales in the future. Selling and buying behaviours are changing rapidly in the tech-driven, fast-paced consumer world we live in, so we will need different thinking to shift our sales results. Mike Boyle, founder and Managing director of Banjar Group is at the cutting edge of sales strategy across big and small business in Australia and around the globe. In this session he will deliver insight, key sales growth strategies and a model to assist you implement your sales shift.

Managing sales and pipeline in the future – Serge Romano, Leverage Sales coach

Serge is one of Australia's leading Sales Leadership coaches, giving business leaders the insights and skills they need to develop high performing sales teams and implementing best practices to achieve sales growth. In this session, you'll learn how to transform your sales and pipeline management to drive growth and future-proof your business in an ever-changing business environment.

The challenge of leading high performing teams – Paul Burns, SAS Commander & Australian Target Systems Pty Ltd

Following on from Paul's first session – Building high performing teams in the future, he will dig deeper into the challenges that you may face when it comes to building and maintaining high performing teams. Paul will outline strategies that will inspire and motivate staff and create a high performing staff environment. His proven techniques at the most elite training and development level, provide a valuable and fascinating insight into successful team building.

Culture & Change – Rodney Eade, AFL coach, Culture & Change leader

Change is accelerating and for leaders and teams it is now business as usual. However, too often changes are ignored or poorly managed. What if you could navigate change to achieve business success and transformation that lasts? Learn how to build high performing teams who thrive on change, build a culture of resilience and channel your most talented people to achieve even more.

Tax and Corporate Finance update – Tony Fulton and Glyn Yates, RSM

Glyn will provide an update on recent trends impacting corporate transactions, including deal structures and mechanisms, valuation and due diligence. Glyn will also provide an overview of financial issues impacting companies looking to IPO or sell. Tony will discuss recent trends and tax developments impacting strategic transactions.

The future of leadership and adapting for success – Matina Jewell, international keynote speaker and facilitator

Matina's unique story is one of authentic leadership, of resilience in the face of crippling adversity and of thriving through change across a trailblazing military career. Using 'on the ground' footage from Matina's many life-threatening missions, this thought-provoking and moving presentation forces audiences to question everything they think they know. Inspiring, through self-reflection, long-lasting change, Matina will demonstrate leadership; even when it's not in your job description.